

**Sourcing Notice**

**HAROPA PORT | Rouen  
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B.P. 4075 – 76022 ROUEN Cedex 3**

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| <b>Subject</b> | <p>Prior discussions concerning the development of the “Grand-Couronne, Moulineaux” site (hereinafter referred to as the “Prior Discussions” or “Sourcing”).</p>  |
| <b>Context</b> | <p>France’s reindustrialisation is a major focus for the development currently being pursued by the government. HAROPA PORT   ROUEN wishes to mobilise real estate resources likely to contribute to achieving this national goal.</p> <p>At the far downstream end of Rouen’s port/industrial area an available plot 51.2 hectares in area has been officially designated as a “turnkey site” by the Ministry of the Economy, Finance and the Recovery. The site is currently being freed up (occupancy, buildings, etc.), additional studies and required compensations for its development being implemented by HAROPA PORT. The goal is to enable delivery of a platform ready for development and issuance of official permits following an optimised, reliable timeframe.</p> <p>In the longer term, an adjacent area of 24.5 hectares dedicated to logistics operations may be considered as a basis for further development (cf. appended location map).</p> <p>Rouen is a seaport located within an estuary capable of handling all categories of cargoes. It is the leading French port for agroindustry, breakbulk and consolidation on the North/South Axis. Its geographical position allows it to benefit from the maritime offering of HAROPA PORT (calling at over 600 ports worldwide), multimodal transport connections and close proximity to the Paris area.</p> <p>To the east, the site borders on the General Cargo and Container Terminal (<i>Terminal à Conteneur et Marchandise Diverses</i> – TCMD) with which synergy is possible. The port/industrial area extends several kilometres upstream. To the north is the Seine and on the opposite bank a sparsely occupied area largely devoted to farming. At the western extremity, a nature area marks the boundary of the port zone. To the south are the Seine hills with a residential area at their foot and on their slopes. The proximity of this leads to a number of regulatory constraints (height, industrial risk, etc.).</p> <p>The present public notice is not an invitation to tender for the purposes of the signing of a public procurement contract or a port land occupancy agreement.</p> |

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| <p><b>Description</b></p>                                    | <p>HAROPA PORT   Rouen wishes to engage in discussions with economic operators and industrial actors, most notably in the agrifood, decarbonisation and energy transition sectors with a possible interest in developing and establishing operations on the site, and to assess their compatibility with the constraints applicable to the location.</p> <p>The aim is to gather their views and information on their needs (land area, spatial organisation, utilities, operating constraints, etc.) in order to plan for measures to develop or to equip the site with a view to placing it on the market in connection with a call for project proposals issued during 2024.</p> <p>The purpose of the Prior Discussions is to provide information to HAROPA PORT   Rouen on:</p> <ul style="list-style-type: none"> <li>- The main planning factors to be considered with the stakeholders with regard to equipment and development for conversion of the site,</li> <li>- The manner in which the site can be integrated into the environmental and urban settings.</li> </ul> <p>The results of the Prior Discussions may be used by HAROPA PORT   ROUEN on condition that this does not have the effect of distorting competition or leading to an infringement of the principles regarding freedom of access to public procurement, equality of treatment of applicants or procedural transparency.</p> |
| <p><b>Current characteristics of the area</b></p>            | <p><b>Site characteristics</b></p> <p>The site is in two parts.</p> <p>A plot 51.2 hectares in area of which the main part is undergoing conversion following the termination of operations by Renault. This presents only very limited environmental issues. To the north, the plot is adjacent to the General Cargo and Container Terminal (TCMD) which has rail, river and maritime service connections. At this location, a section approximately five to ten hectares in area could be allocated to the development of goods handling activities.</p> <p>To the east, a 24.5-hectare plot is intended for logistics use. It is planned to develop it over the medium term.</p> <p>The area is crossed by utilities to the north. To the south, the site is bounded by 225Kv high voltage overhead lines. A residential area is located approximately 400 metres from the northern boundary.</p>  |
| <p><b>Applicable procedure for the Prior Discussions</b></p> | <p>Proposals for contributions may relate to all or part of the site.</p> <p>Individual contacts by email, videoconference or face-to-face meetings will be organised with economic actors whose projects are considered relevant based on the context and the detailed description provided above. These will take place beginning no later than autumn 2023.</p> <p>Economic operators possibly wishing to take part in the Prior Discussions should contact HAROPA PORT   Rouen up to 10</p>   |

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|                        | <p>November 2023 using the following address:<br/> <a href="mailto:ep.rvsl.gcm@haropaport.com">ep.rvsl.gcm@haropaport.com</a>.</p> <p>Interested economic operators may, up to five business days prior to the date set for the discussion meeting, put any questions they may have concerning the present Sourcing, via the following address:<br/> <a href="mailto:ep.rvsl.gcm@haropaport.com">ep.rvsl.gcm@haropaport.com</a>.</p> <p>HAROPA PORT   Rouen will inform interested economic operators by email of the date and time of the meeting.</p> <p>The number of individuals representing each operator at these meetings is limited to four (4). The discussions will be held in French.</p> <p>HAROPA PORT   ROUEN may arrange for the participation in the meetings of in-house specialists or consultants and outside advisors, most notably in order to refine and clarify specific points in any of the proposals.</p> <p>Following each discussion, written minutes will be drafted by HAROPA PORT   ROUEN and shared with the contributor.</p> <p>In the event that HAROPA PORT   Rouen wishes to engage in additional discussions with an invited economic operator, HAROPA PORT   Rouen may organise a further meeting for discussions.</p> <p>Interested economic operators may submit to HAROPA PORT   Rouen all and any documentation they consider relevant to the Prior Discussions, indicating any items they consider to be covered by commercial secrecy. Such documents may be in English.</p> <p>The documents must be submitted before 10 November 2023:</p> <ul style="list-style-type: none"> <li>- either by email at the following address:<br/> <a href="mailto:ep.rvsl.gcm@haropaport.com">ep.rvsl.gcm@haropaport.com</a></li> <li>- or by postal mail at the following address:</li> </ul> <p style="text-align: center;">Service SAGE<br/> HAROPA PORT   ROUEN<br/> 34 Boulevard de Boisguilbert - BP 4075 - 76022 ROUEN Cedex 3</p> <p>Where the documents are sent by postal mail, it is recommended that they be sent in a sealed envelope labelled as follows:</p> <p>« <i>Échanges Préalables – site de « Grand-Couronne, Moulineaux » – HAROPA PORT</i> ». (Prior Discussions – Grand Couronne, Moulineaux site – HAROPA PORT).</p> <p>HAROPA PORT   Rouen is committed to ensuring equality of treatment for all operators participating in the Sourcing process.</p> <p>HAROPA PORT   Rouen is at liberty to terminate this procedure at any time.</p> |
| <b>Confidentiality</b> |   |

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|  | <p>All participants undertake to refrain from disclosing any information of which they may become aware in the course of the Sourcing process.</p> <p>Economic operators undertake to protect the confidentiality of information provided by HAROPA PORT   Rouen in the course of the Prior Discussions.</p> <p>HAROPA PORT   Rouen undertakes to protect the confidentiality of all and any information operators have clearly indicated to HAROPA PORT as being covered by commercial secrecy either in writing in connection with the transmission of documents or orally during the Prior Discussions.</p> |
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